

Want SAP's APO Demand Planning  
Module Configured for Under \$100k?



WHOLESALE  
INDUSTRIAL  
MANUFACTURING  
RETAIL  
TRANSPORT  
DEFENCE



*delivering results with SAP supply chain technology*



supply chain  
consulting & technology

Embedding Intelligence & Empowering People

Implement SAP APO Demand Module & you get Safety Stocks Management Included

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industrial  
manufacturing  
retail  
transport  
defence



# SAP Supply Chain Technology that works for you



## EMPOWERING PEOPLE TO MAKE BETTER DECISIONS

Want SAP APO's Demand Forecasting with safety stock management module to power your supply chain?

Ideal for SAP and non SAP environments. It is a perfect solution for a businesses, or a business unit from \$100 million to \$500 or so million turnover with several sites.

SMT Consulting has developed a preconfigured solution that can be implemented in weeks, without the hassle and complexity of a major IT implementation. This solution has been implemented in SAP and non SAP environments.

We present our clients with robust, simple configuration that will get them going on the journey to supply chain best practice. Configuration starts at \$90,000.

Our customer promise is to deliver SAP Module with a six to twelve month payback.

### Adding Market Intelligence

Slice and dice the forecast as you wish and review by:

- Customer, Category, Product View and, .....
- and assign market intelligence.

### Forecast Buckets

- Daily, Weekly and Monthly

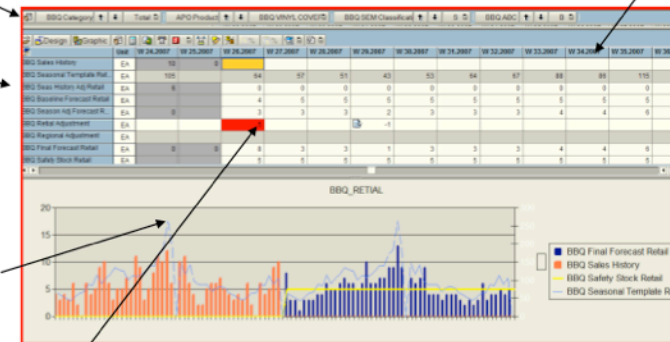
### Multiple Data Views

- Budget
- Sales History
- Forecast
- Market Intelligence
- Final Forecast
- Outliers
- Alerts

### Seasonal Template

- Auto or Manual
- Identifies and plans for peaks and troughs.

### Management by Exception



## SMT SUPPLY CHAIN TECHNOLOGY SUITE

- SAP SCM 5.0
- SWIFT ADVANCED DEMAND
- SWIFT SUPPLY CHAIN INTELLIGENCE
- PLAN DELIVER TRANSPORT ROUTER
- ADVANCED BUSINESS REPORTING
- JDA SEQUENCING & SCHEDULING



Valid for enquiries by 30 July 2009. Some terms and conditions may apply.

## Demand Forecasting & Inventory Optimisation

### SAP APO designed for your business

#### A NETWORK SOLUTION

SAP APO Demand is able to connect all points within the supply chain, ensuring that information is made available to all those making decisions in the network, and ensure the "front-end" and the "back-end" are synchronised!

#### ASSIGN RIGHT FORECAST

SAP APO Demand is able to automatically assign the most effective forecasting method to the specific 'personality' of a product at a given location. It does this by assessing each line items at each location to determine its behaviour: Stable, Erratic or Management Control!

#### ASSIGN OPTIMISED INVENTORY

SAP APO Demand is able to automatically assign the most effective levels of inventory to protect sales from demand and supply fluctuations. The SAP APO Demand module takes a product by product view of safety stock planning to ensure the optimum levels of sales protection is provided.

#### MANAGE BY EXCEPTION

When you have hundreds or even thousands of products within one location the last thing you want to be doing is reviewing each product at each location!

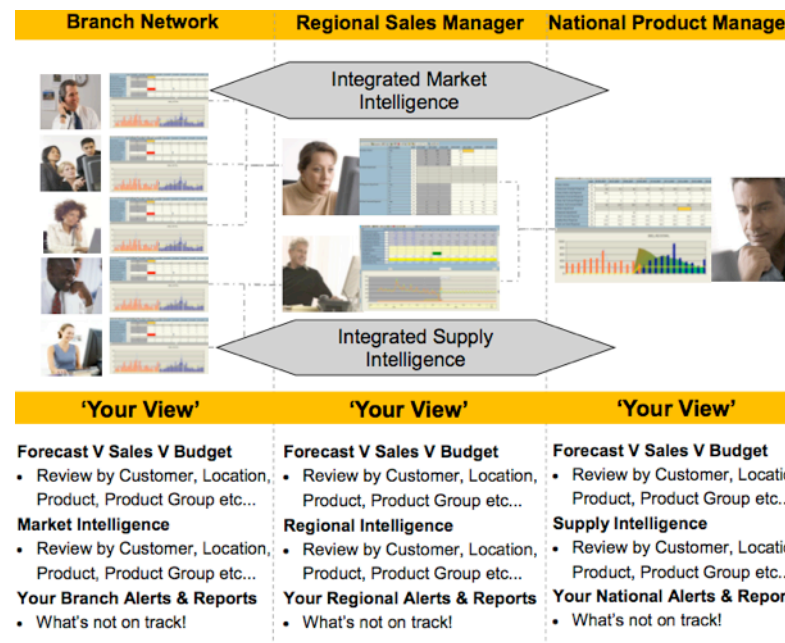
SAP APO Demand has tailored alerts that highlight those requiring the most attention— eg those A Class products that create the revenue, those products consistently out performing predictions and those products not performing so well.

#### A POINT OF DIFFERENCE

- A true network approach
- Implementation in weeks
- Tailored—multi view, multi user, multi site views from one set of Numbers
- Traceability—who changed what when
- Alerts—manage by exception
- Safety Stock Planning—protect from supply and demand fluctuations
- Scalable—grows with you
- Locally supported - office in each state
- Collaborative



COST EFFECTIVE SUPPLY CHAIN TECHNOLOGY DESIGNED TO DELIVER BOTTOM LINE OUTCOMES



## iSOP - SALES & OPERATIONS PLANNING

SMT are specialists in providing technology to augment your sales & operations planning business processes

SMT "hard wires" facts and data into the S&OP process to achieve "one set of numbers" to drive supply chain decision making

To achieve this, Oxygen Express leverages the best in Business Intelligence tools, SAP BusinessObjects, to connect data throughout the supply chain and turn it into information within reach of all



## ADVANCED REPORTING

SMT exploits new Business Intelligence capabilities through its:

- Ability to blueprint the ideal KPI's to achieve company targets
- Ability to configure the leading BI platform - SAP BusinessObjects – to present data graphically and to allow self service analysis
- Ability to connect this advanced reporting regime into your existing ERP and supply chain management systems to enhance your supply chain and business management processes.