

MAJOR PROJECTS  
LOGISTICS  
TENDERS  
PROCUREMENT  
PEOPLE



defence  
Services



defence  
Resources & Technology

Projects Tenders Logistics People  
*When Results are Required*

Major Projects  
Logistics  
Tenders  
Procurement  
People

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A defence company that works with you

### ABOUT US

SMT Defence and Government Services is a specialist group within SMT Consulting composed of highly experienced practitioners who have been involved in major Government, Defence Industry and Defense Department projects, both inside and outside.

We are outcome focused and pride ourselves in understanding the way Defence works.



## Defence Services designed for your needs

### INTEGRATED LOGISTICS SYSTEMS

SMT consultants have a diverse wealth of knowledge within both sustainment and project functions in the sphere of Defence Industry including the Defence Material Organisation. Consultants are able to support Defence Industry through the utilisation of military and commercial expertise in an attempt to provide best practice solutions.

SMT Consultants are able to provide deliverables of the highest quality including detailed technical documentation, TLS analysis, LLC and much more.

### TENDER & CONTRACT MANAGEMENT

The team at SMT have managed multi-million dollar tenders and contracts over many sectors of Defence Industry. Consultants appreciate "best value for money" practice and work toward ensuring best value is achieved for our clients.

Through professional knowledge of Defence Procurement Policies and ASDEFCON templates, SMT Consultants are able to provide support to DMO for major acquisitions and support to Defence Industry when analysing and submitting tender responses. SMT has a detailed understanding of Defence requirements, tender and decision making processes.



### OUR APPROACH

SMT understands that experience counts in managing and submitting multi-million dollar defence tenders. Our consultants have many years senior experience within the defence services, providing SMT Consulting with a deep insight into Defence tender and contract management processes along with military decision-making processes.

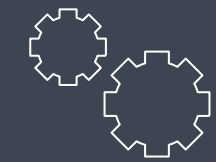
In Defence logistics consulting, SMT understands that military logistics is the art and science of planning and carrying out the movement and maintenance of military forces. We understand that Logistics is not an exact science and that no mathematical formula or set of tables tells precisely what supplies or services will be needed, where and when they will be needed, or the best way to provide them – but our expertise can help in overcoming the variability and providing value for money for the Defence dollar.

### OUR SERVICES

SMT offers the professional services of its expert Tender Management, Contract & Project Management and Integrated Logistics consulting services to bolster Defence and Defence Industry capabilities.

SMT is able to offer professional Defence oriented expertise with the backing of Defence Material Organisation and Bluechip industry experience in the following areas:

- Tender and Contract Management; and
- Project Management
- Supply Chain Management
  - Technology
  - Consulting services
- Integrated Logistic Support including:
  - Technical Documentation
  - Life Cycle Costing
  - RODUM Investigation
  - Logistic Spares Assessment
  - Through Life Support Analysis



### SOME OF OUR ACTIVITIES

"Managed a Defence 'TOP 10 PROJECT' a complex and highly demanding programme to procure 144 armoured vehicles within a tight inflexible deadline and \$700m budget"

"Responsible for two Defence TOP 20 Projects (ASLAV and BUSHRANGER). Responsible to ensure that both projects met their cabinet directed outcomes in terms of delivery schedule, cost and quality"

"Established an Explosive Reserve capability for South Australia and also includes property improvement, infrastructure, refurbishment, the construction of explosive storehouses as well as the relocation of the current explosive reserve from suburban Adelaide"

"Created, assessed, maintained and implemented risk management process (based on PREDICT) for Defence based projects"

"Prepared and maintained a variety of project plans using Prince2 methodology; including the project management plan that would stand the most vigorous scrutiny from Government and senior committees for the Defence Material Organisation (DMO).

"Provided strategic planning advice to Ministerial level committee regarding the positioning of the Northern Territory to capture logistic and through-life support opportunities within Defence"



### CAREER WITH SMT DEFENCE?

SMT is always on the lookout for experienced defence personnel to bolster its growing practice. We offer a professional and challenging work environment, with diversity of assignments.

Log onto:

[www.smt.com.au/service/defence-employment](http://www.smt.com.au/service/defence-employment)