

WHOLESALE  
INDUSTRIAL  
MANUFACTURING  
RETAIL  
TRANSPORT  
DEFENCE



*delivering intelligent results with technology*

performance  
consulting



enterprise  
technology

Empowering People & Embedding Intelligence

Melbourne  
131 Bulleen Road  
North Balwyn, VIC 3104  
Ph: +61 3 9859 3710  
Fax: +61 3 9859 3712  
[smtconsulting@smt.com.au](mailto:smtconsulting@smt.com.au)  
[www.smt.com.au](http://www.smt.com.au)

Sydney  
Unit G07 55 Miller Street  
Pyrmont, NSW, 2009  
Ph: +61 2 95714133  
Fax: +61 2 95714166  
[smtconsulting@smt.com.au](mailto:smtconsulting@smt.com.au)  
[www.smt.com.au](http://www.smt.com.au)

wholesale  
industrial  
manufacturing  
retail  
transport  
defence



# consulting & technology that works for you

COMBINING CONSULTING & TECHNOLOGY TO EMPOWER PEOPLE

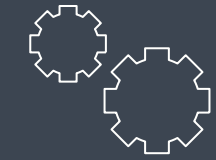
SMT Consulting has assembled an impressive array of leading edge change management techniques and software tools to deliver business improvement. Our customer promise is to deliver assignments with a six to twelve month payback on even the most complex consulting or technology projects.

This Customer Promise has been delivered throughout Australia, providing high value, low cost implementation and change management services to local and global organisations.

Companies using SMT's consulting & technology solution have reported dramatic improvements in sales, customer service, business throughput and working capital outcomes.

SMT's approach to software tools is that it is "necessary, but not sufficient". Software is an enabling technology only. Technology for technology's sake will rarely be enough to achieve the outcomes sought.

Successful consulting & technology assignments must be driven by a tangible business imperative and enveloped in new business processes and behaviours.



## CONSULTING

A process whereby we introduce our unique perspective to a company's management team. This perspective has evolved from our combined experience and innovative methodologies. The effect is to challenge the assumptions & myths inherent in many established organisations, providing new options for management

## SMT'S TECHNOLOGY SUITE

- ADVANCED BUSINESS REPORTING
- SWIFT SUPPLY CHAIN INTELLIGENCE
- LATEST IN MOBILE APPS FOR ENTERPRISE
- PLAN DELIVER TRANSPORT ROUTER
- JDA
- SAP SCM 5.0



# flexible technology solutions designed for your business

## ENTERPRISE INTELLIGENCE & BUSINESS REPORTING

SMT has developed a low cost supply chain intelligence solution EMBEDDED in SAP Business Objects, the world leading business intelligence solution. SMT can now do more than build dashboards and reports for your enterprise. It can deliver rich, actionable sales forecasting and supply chain management functionality that puts the right information into the hands of employees across the enterprise.

## MOBILE & SOCIAL MEDIA FOR LARGER ENTERPRISES

SMT is working with Tigerspike to deliver the latest mobile and social media technology. Our aim is to use this cutting edge technology to augment internal and external business processes.

Do you want real time performance reporting on your mobile? Do you want real time mentoring & performance management? Do you want to network your customers or supply chain?

SMT's deep management consulting experience combines with Tigerspike's technical and marketing leadership to provide companies with first mover advantage in "mobilising their enterprise"

## SAP SCM 5.0 ADVANCED PLANNING

A tier one integrated forecasting and inventory planning solution at a point solution price!

If you run a pull supply chain, see how SAP Advanced Planning & Optimisation suite can seamlessly gather and consolidate coal-face market intelligence from multiple points of sale to optimise back-end manufacturing and purchasing decisions.



## PLANDELIVER

Too many times complex, expensive transport optimisation solutions are forced on users who really only require a simple decision support tool to **help them make better, smarter decisions** for the bottom line and the environment.

PlanDeliver is an easy to use, graphical vehicle load builder and route planner. It's features include:

- Accepts orders electronically from your order entry systems
- Displays order location on a map of the delivery area
- Automatically allocates loads or allows allocators to build loads by "dragging & dropping" orders onto trucks - automatically calculates the volume and weight during the load build
- Automatically selects the lowest cost route



## ADVANCED REPORTING

SMT exploits new Business Intelligence capabilities through its:

- Ability to blueprint the ideal KPI's to achieve company targets
- Ability to configure the leading BI platform - SAP BusinessObjects - to present data graphically and to allow self service analysis
- Ability to connect this advanced reporting regime into your existing enterprise management systems to enhance your business management processes
- Ability to deliver output on a variety of smartphones platforms

