

## Domestic Window Manufacturer

### Supply Chain Improvement

#### **The Challenge**

- Declining share of market
- Consistently poor financial results
- Very poor customer service
- Reduce lead times and inventory levels

#### **The Solution**

- Improve flow and increase throughput
- Reduce batch sizes and inventory levels
- Eliminate the constraints in the processes
- Focus on value adding tasks

#### **The Results**

- Lead time reduced by 70%
- Sales increased by 25%
- Inventory reduced by 40%
- Most responsive window supplier